The HDBaseT Alliance

Tzahi Madgar, Vice President

We Live in an HDBaseT World!



HDBaseT Alliance Goal

To standardize & promote HDBaseT technology as the global standard for the transmission of uncompressed ultra-HD multimedia content for professional AV, automotive, industrial and consumer applications

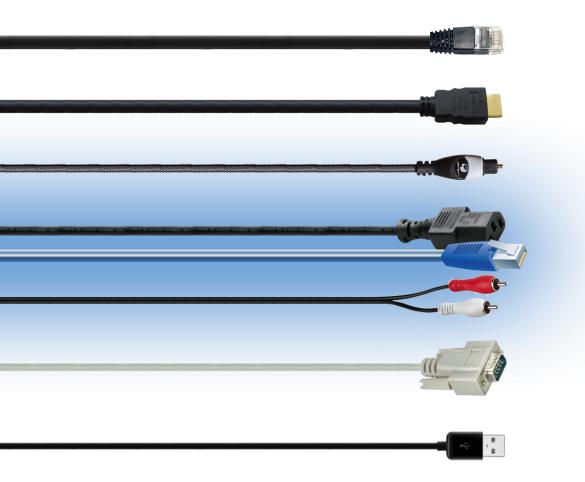


What is HDBaseT Technology?











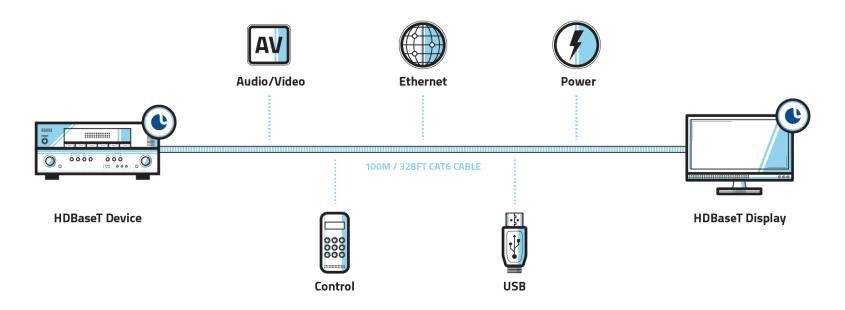
The Ultimate Standard of Digital Connectivity



Over a Single Cable



HDBaseT: 5Play Convergence on a Single Cable





HDBaseT Has Conquered the AV World



Thousands of HDBaseT Products in the Market



Over 180 HDBaseT Alliance Members



And the Emmy goes to...



Winner of a 67th Annual Technology & Engineering Emmy[®] Award



The Alliance Community



The HDBaseT Alliance





More than 200 Members



The HDBaseT Alliance

200+ members, addressing Pro-Audiovisual, Consumer Electronics, Automotive, Industrial PCs, Medical and more

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Introducing HDBaseT Worlds







HDBaseT Automotive







HDBaseT Consumer



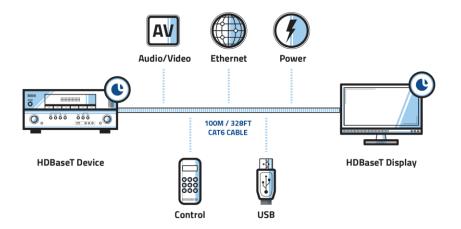


HDBaseT Audiovisual



HDBaseT Audiovisual: The One-cable Standard for Digital Connectivity

- All major pro-AV manufacturers are Alliance members, leveraging the strength of the HDBaseT community to promote their business
- Thousands of products in the market: switches, projectors, receivers, extenders and more
- Membership benefits include participating in the global HDBaseT community, certification process for interoperability and marketing promotion





Benefit from Your Membership

Membership provides you with marketing support and bolsters your reputation in the industry



Tradeshows



Installer Zone



Sponsored Marketing





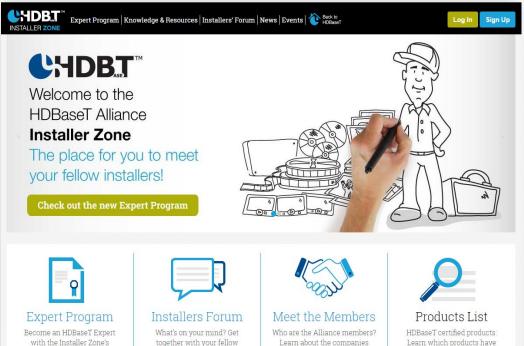


Stand-in-a-Stand Initiative

Cost-effective marketing leverages the Alliance umbrella to spotlight our Members' solutions



Installer Zone: The HDBaseT Community



advancing HDBaseT solutions

for your benefit.

Online portal for optimized exposure of your company and products

Become an HDBaseT Expert with the Installer Zone's specially designed training modules

* Login required

What's on your mind? Get together with your fellow installers to discuss the latest trends in the industry.

* Login required

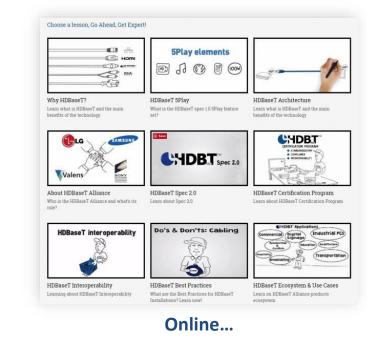
HDBaseT certified products: Learn which products have received the HDBaseT certification seal.



Installer Expert Program

Onsite and online training sessions increase HDBaseT awareness



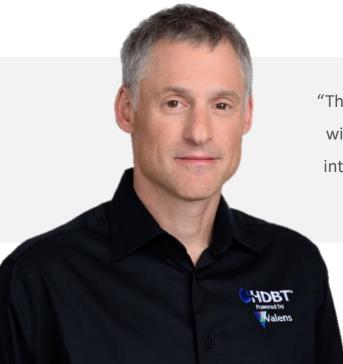


Onsite...

Onsite and online training sessions increase HDBaseT awareness



HDBaseT Product Certification Program Highlights



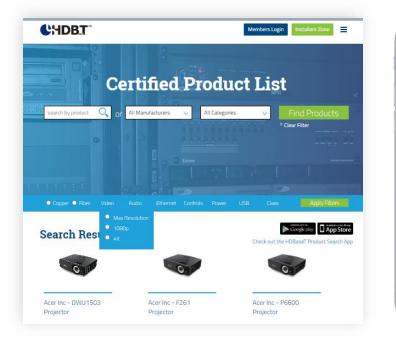
"The HDBaseT Product Certification Program provides members with a set standard for ensuring their products are compliant, interoperable and part of the established product ecosystem."

Ariel Sobelman, President, HDBaseT Alliance



HDBaseT Certification Benefits for Members

Inclusion in the Certified Product List on the Alliance website and in the smartphone app









HDBaseT Automotive



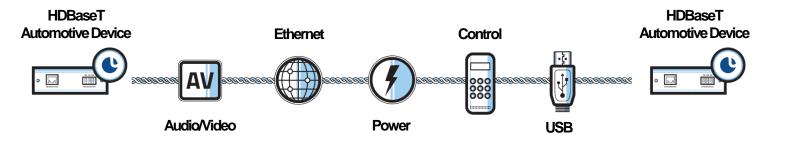
The Best of All Worlds in One Solution

Valens' HDBaseT Automotive is the ultimate, feature-rich technology for in-vehicle connectivity, through the most, cost-effective and flexible infrastructure, for a superior end-user and system design experience



HDBaseT Automotive: The Ultimate Highway for In-vehicle Connectivity

- Introduced in early 2016, to address today's need for in-vehicle connectivity
- Establishment of the HDBaseT Automotive Working Group to finalize the standard and promote it with OEMs, Tier-1s, silicon vendors and more
- Very positive initial traction: more than 10 automotive players have already joined the Alliance, including Daimler and Delphi as Contributors



15M/50FT UNSHIELDED TWISTED PAIR HIGH-SPEED, FULL-DUPLEX AT NEAR-ZERO LATENCY



HDBaseT Automotive Working Group

- Established in 2015
- Goal: Finalize HDBaseT Automotive standard
- Current members include:





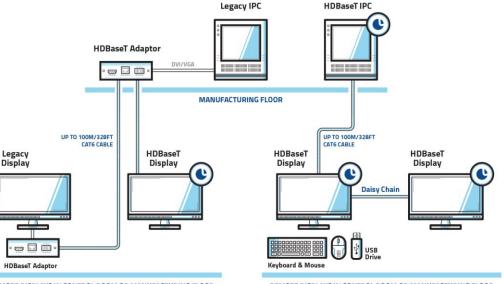


HDBaseT Industrial



HDBaseT Industrial: The Ultimate Solution for Industrial Computing Connectivity

- Addressing the connectivity needs of manufacturing plants
- Major players in Europe and APAC are members
- Promotes interoperability and ease of use to end-users
- Activities in major IPC shows, such as Embedded and Electronica



REMOTE DISPLAYS IN CONTROL ROOM OR MANUFACTURING FLOOR

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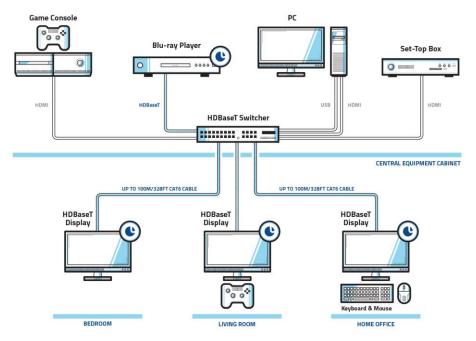


HDBaseT Consumer



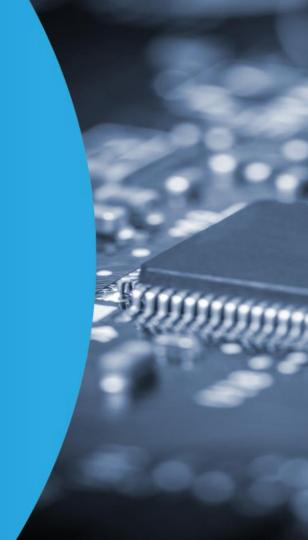
HDBaseT Consumer: The Elegance of the One-cable Solution for Home Connectivity

- Elegance & performance in our connected homes
- Major consumer electronics brand are Alliance members: projectors, AV receivers, extenders and switches
- Promoting HDBaseT at major residential shows, such as CES, CEDIA, TecHomeX





DMTF & HDBaseT Collaborative Domain



Cyber Security Risks for HDBaseT

HDBaseT Security Needs

Threat Model

- Supply Chain Attacks (Fake parts installation)
- T-Packet tampering (modification,
 - drop, injection) / eavesdropping

Desired Security Services

- Device Authentication
 - Towards peer-device and/or external controller
 - Includes device identity authentication and optional key-exchange protocols
 - Uses device certifications
- HDBaseT T-Packets Security (Encryption)
 - HDBaseT traffic end-to-end encryption & authentication
 - Secure end-to-end connections between HDBaseT devices



HDBaseT Security Services – Collaboration with DMTF

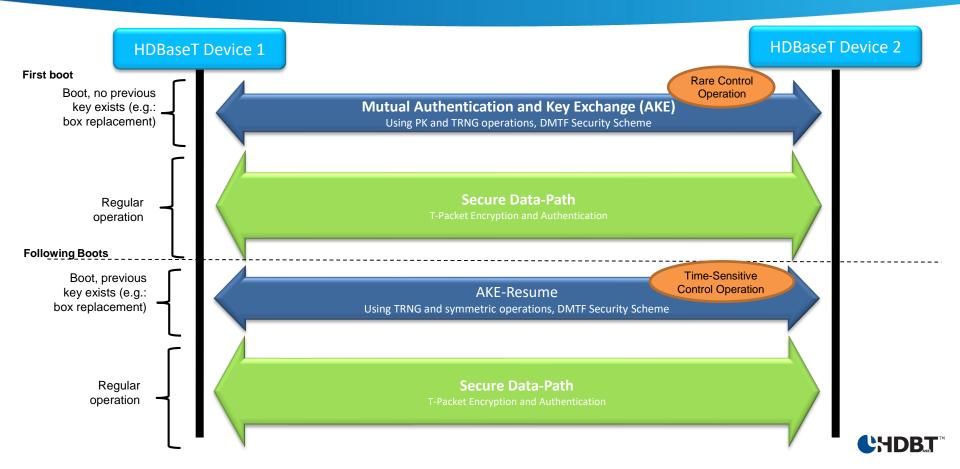
- About DMTF (from: <u>https://www.dmtf.org/about</u>):
 - "The DMTF (formerly known as the Distributed Management Task Force) creates open manageability standards spanning diverse emerging and traditional IT infrastructures including cloud, virtualization, network, servers and storage. "
- DMTF has formed a new Security Task Force within its Platform Management Components Intercommunication (PMCI) Working Group (from: <u>https://www.dmtf.org/content/get-involved-dmtfs-pmci-security-task-force</u>)

- The DMTF Security Scheme is based on USB Authentication Scheme, and is examined with high probability of adoption by PCI-SIG and MIPI Alliances
 - Some of the most important high-Bandwidth Native Interfaces carried over HDBaseT
- The HDBaseT Alliance becoming Alliance Partner with the DMTF, in the context of security, can allow for importing a widereviewed, stable, commonly adopted security solutions to the HDBaseT Network





HDBaseT Security Services - Components & Protocols - Example



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Thank You